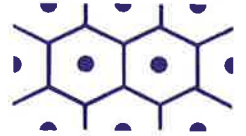


newsletter



Vol. I, No. 11

August 1980

Compuval Database

We would like to welcome the subscribers to Compuval Database, our new computerized property sales analysis service. We would also like to thank enthusiasts such as Bob Buchanan, Nova Scotia Department of Highways, and John Morehouse, Marcil Mortgage Corporation, for their encouragement even though their respective departments and firms could not justify becoming subscribers.

..... and since we are "name dropping", thanks also to the following, whose contributions and questions are aiding us in debugging Compuval Database:

Halifax Dartmouth Real Estate Board

Hal MacMichael has pointed out that it would be wiser to prepare our sales data from the list of confirmed sales rather than the daily letter, since the latter refers only to accepted offers. We will do so in the future. It will entail a delay in the data entry since the Board's list does not reach us until the middle of the month. We understand that the Board is attempting to get the list out earlier in the month.

This will initially reduce the number of new sales entered into Compuval Database. However, we have started to load part of our existing data system into Compuval Database and have included the Cole Harbour sub-area in the July printout. This comprises approximately 400 additional sales and is included as a little bit of a bonus.

Eatons Financial Services

Remy Richard has pointed out that Style Code 3 should read Bungalow (Split Entry). We previously had two codes for Bungalows.

A.B.C. Realty (Century 21)

Byron Brown asked if we could also include the name of the selling agent and listing date. Unfortunately, the computer printout is only 132 spaces wide and, although it looks as though there is additional space available on the Compuval Database copy, this is an illusion. The copy you receive is a photocopy of the printout and the photocopy paper is simply wider than the printout.

We do not code the selling agent's name and listing date at the present time, but we do code 26 variables about each property, only 17 of which can be accommodated within the 132 space format.

It's not too late.....

If you have not yet joined Compuval Database you can still do so by sending u a cheque for \$45.00 (\$15 Joining Fee - \$30 for the months of August and September, or i. you twist our arm we might even throw in the July issue). Subscribers must be members or affiliates of the Halifax/Dartmouth Real Estate Board.

Dartmouth/Cole Harbour brokers and appraisers will especially benefit since Compuval Database now includes three years of property sales in Cole Harbour. Get an edge on the competition fellas - Central and Eastern and Atlantic Trust have already done so, they have signed up all their Metro offices.

Now who did we forget to mention ?